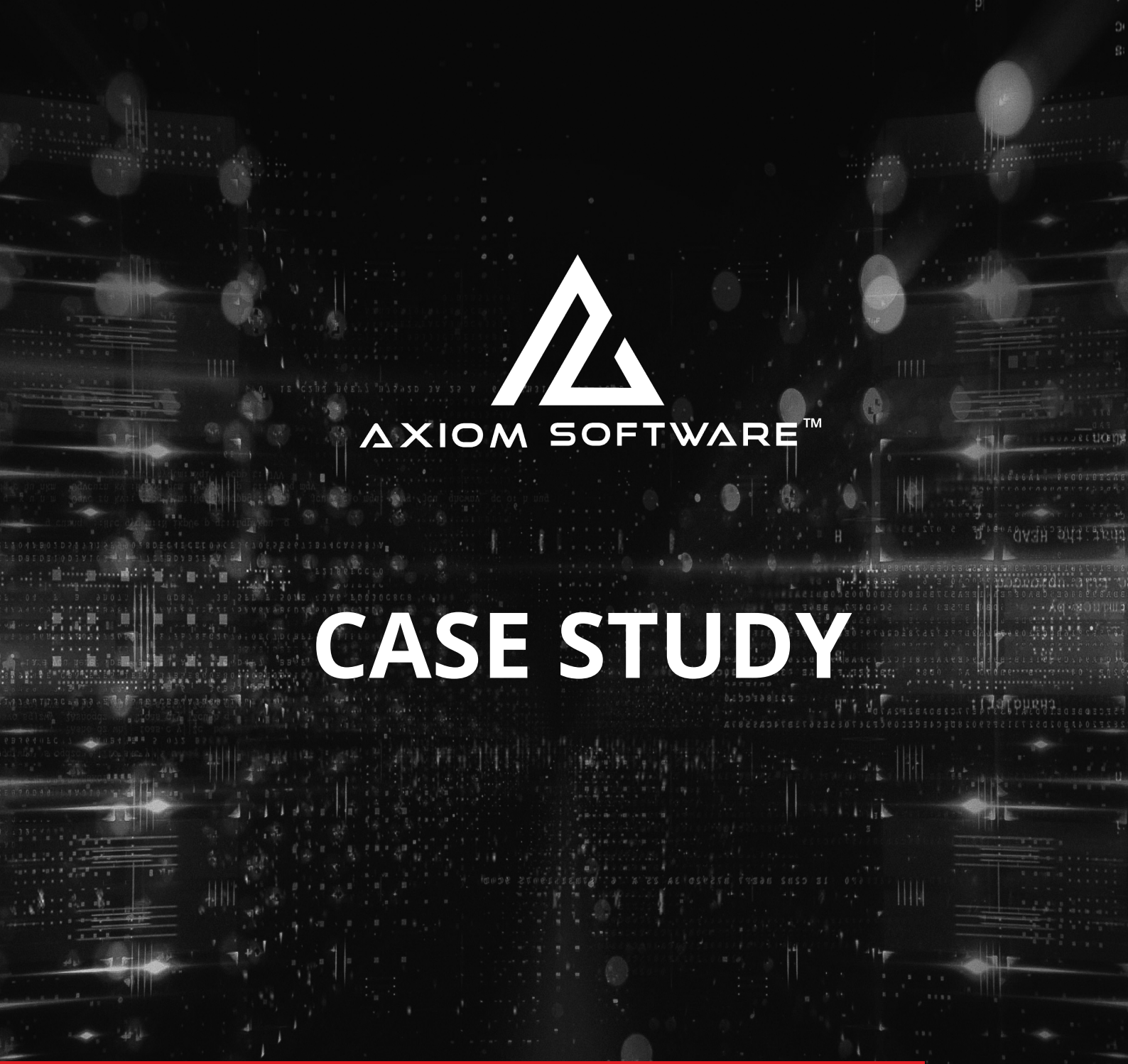


CASE STUDY

Axiom Software Empowers Sourceability's Journey to Becoming a Billion-Dollar Company

ABOUT AXIOM

Founded in 1992, Axiom Software is the leading developer of enterprise resource planning (ERP) software solutions for electronic parts distributors. Our world-class software development team is backed by industry specialists with extensive experience in the unique problems and opportunities of the electronic parts distribution business.

Today, Axiom Software proudly provides the only ERP software designed specifically for electronic parts distributors, working with roughly 1 in 5 of the top 50 electronics distributors in the world.



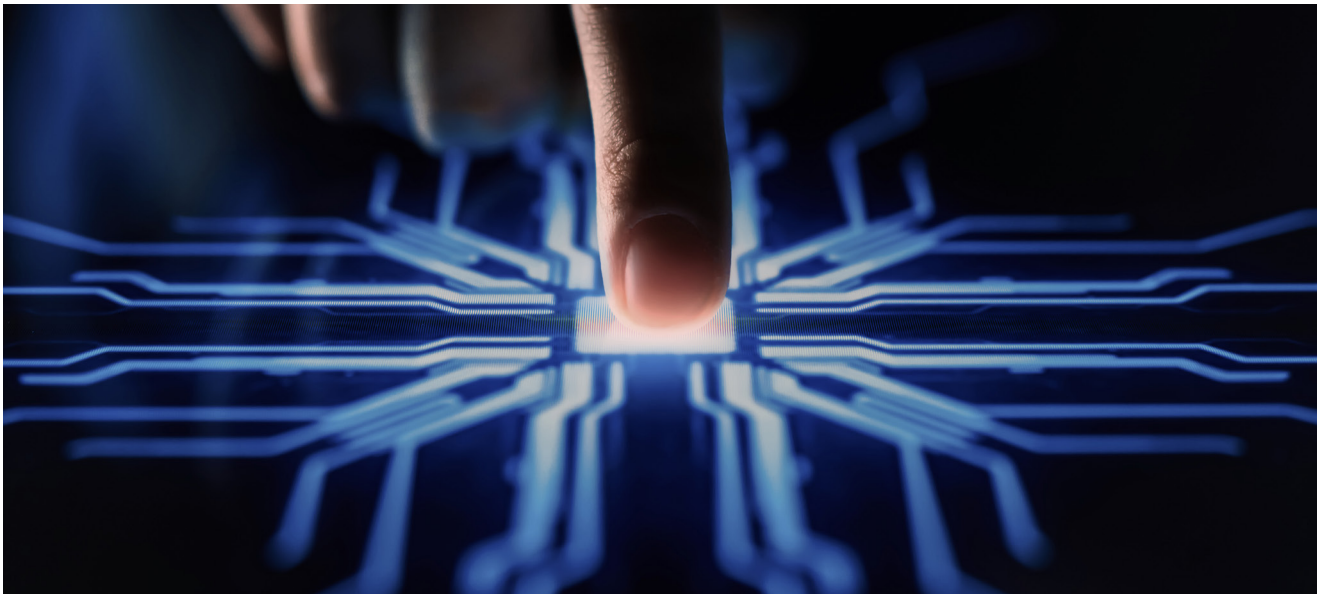
About Yashar Shahabi, Senior Vice President of E-commerce & Digital Transformation at Sourceability

Sourceability is a renowned electronic components distributor, recognized as one of Inc. 5000's Fastest-Growing Private Companies and a Top 20 Global Distributor. As a leading provider of electronics supply chain solutions, Sourceability offers robust data, transparency, and speed to ensure a seamless procurement process for its customers.

Yashar Shahabi is the Senior Vice President for Digital Solutions based out of Sourceability's technology center in Irvine, California. With an engineering background and extensive experience in the electronics distribution industry, Shahabi joined Sourceability in 2016 to drive the company's digital transformation in the electronic components supply chain.

Background

Sourceability embarked on its journey in 2015 when its CEO and founder, Jens Gamperl, was determined to establish a prominent presence in the electronic components distribution industry. During the early stages, Sourceability acquired two small companies that already relied on Axiom Software's revolutionary ePDS (Enterprise Resource Planning) software. Recognizing the potential of Axiom's solution, Sourceability decided to continue using their ERP system and forged a close partnership with Axiom to fuel their growth.



Collaboration with Axiom Software

Sourceability experienced rapid growth, driving the need for a personalized, reliable, and scalable ERP system to manage their expanding operations. As Sourceability dealt with thousands of suppliers and customers, the importance of a secure and accountable environment became paramount. Axiom Software proved to be the ideal solution, enabling Sourceability to handle large shipments and effectively meet the demands of their ever-expanding customer base.

"Working with Axiom Software was seamless. Their dedicated support, robust technology and in-house development team located in the United States made working with them routinely simple. Their team provided unwavering face-to-face assistance, ensuring effective communication and prompt problem-solving when Sourceability needed it most."

Noteworthy Benefits

Exceptional Support

Sourceability praises Axiom Software's support team for their responsiveness, knowledge, and willingness to assist. Their prompt and accountable approach enabled Sourceability to resolve any challenges encountered along the way.

Customization Capabilities

Axiom Software's ability to accommodate customization requests ensured that the ERP system aligned perfectly with Sourceability's evolving business needs. This adaptability contributed significantly to Sourceability's success and ability to manage their growth effectively.

"You need to have a good team, and from a human perspective, Axiom Software has good skills with good knowledge and a good background. Whether it's Rocco himself or his crew, they're experts. These implementations take 12-18 months, they're costly and expensive, and you want to be working with a team who plays ball with you. A team that is friendly, prompt, on time, accountable, and I can associate all of those attributes with their team."

The Impact

In the past year alone, Sourceability reached a remarkable revenue milestone of $1 billion dollars, attributing a portion of their success to the partnership with Axiom Software. The secure and accountable environment provided by Axiom enabled Sourceability to gain the trust of their customers, further enhancing their reputation as a leading electronic components distributor.

" I have been in industry for over 20 years, and Axiom is on my top 3 technology suggestion for companies I'm working with".




AXIOM SOFTWARE™
Discover Why Leading Distributors Choose Axiom Software
SCHEDULE A DEMO
Axiom Software creates leading ERP software for electronic parts distributors. Discover how our flagship enterprise resource planning software solutions enhance productivity, streamline operations, and help distributors grow.
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